

2019 RETAIL PRICE LIST

STYLE NO.	DESCRIPTION	SIZE	COLORS	BLANK PRICES (A)*			
				1 - 48	49 - 100	101 - 287	288+
OUTERWEAR							
1066	MEN'S OUTPOST FIELD JACKET	S-5XL	Charcoal	\$80.00	\$77.00	\$74.00	\$72.00
1068	LADIES OUTPOST FIELD JACKET	XS-3XL	Charcoal	\$80.00	\$77.00	\$74.00	\$72.00
1095 NEW	MEN'S VOYAGER PARKA	S-5XL	Heather Charcoal	\$78.00	\$75.00	\$73.00	\$71.00
1098 NEW	LADIES VOYAGER PARKA	XS-3XL	Heather Charcoal	\$78.00	\$75.00	\$73.00	\$71.00
1500	MEN'S STRATUS PUFFER JACKET	S-5XL	Black, Charcoal, Sapphire Blue	\$70.00	\$66.00	\$64.00	\$62.00
1502	LADIES STRATUS PUFFER JACKET	XS-3XL	Black, Charcoal, Sapphire Blue, Fuschia	\$70.00	\$66.00	\$64.00	\$62.00
1518	MEN'S WINGOVER BOMBER JACKET	S-5XL	Black	\$72.00	\$68.00	\$66.00	\$64.00
1519	LADIES WINGOVER BOMBER JACKET	XS-3XL	Black	\$72.00	\$68.00	\$66.00	\$64.00
1525	MEN'S MICROBURST PUFFER HOODIE JACKET	S-5XL	Black, Steel Grey	\$85.00	\$82.00	\$79.00	\$77.00
1526	LADIES MICROBURST PUFFER HOODIE JACKET	XS-3XL	Black, Steel Grey	\$85.00	\$82.00	\$79.00	\$77.00
1555 NEW	MEN'S HYBRID DOWN PUFFER JACKET	S-5XL	Black	\$98.00	\$94.00	\$92.00	\$90.00
1556 NEW	LADIES HYBRID DOWN PUFFER JACKET	XS-3XL	Black	\$98.00	\$94.00	\$92.00	\$90.00
2166	MEN'S PARKSIDE KNIT BREATHABLE HOOD JACKET	S-5XL	Black	\$41.00	\$39.00	\$38.00	\$36.00
2168	LADIES PARKSIDE KNIT BREATHABLE HOOD JACKET	XS-3XL	Black	\$41.00	\$39.00	\$38.00	\$36.00
2268	MEN'S MESA SMOOTH-FACE FLEECE JACKET	S-5XL	Charcoal, Cool Grey	\$61.00	\$57.00	\$55.00	\$53.00
2269	LADIES MESA SMOOTH-FACE FLEECE JACKET	XS-3XL	Charcoal, Cool Grey	\$61.00	\$57.00	\$55.00	\$53.00
2482	MEN'S PROMENADE KNIT JACKET	S-5XL	Heather Obsidian	\$38.00	\$36.00	\$35.00	\$34.00
2484	LADIES PROMENADE KNIT JACKET	XS-3XL	Heather Obsidian	\$38.00	\$36.00	\$35.00	\$34.00
8500	MEN'S MIST WINDBREAKER JACKET	S-5XL	Black, Graphite, Navy	\$43.00	\$41.00	\$40.00	\$39.00
8502	LADIES MIST WINDBREAKER JACKET	XS-3XL	Black, Graphite, Navy	\$43.00	\$41.00	\$40.00	\$39.00
8808	PORTO PLUS WEATHER-PROOF JACKET	XXS-4XL	Graphite, Cobalt Blue	\$64.00	\$60.00	\$58.00	\$56.00
2280	MEN'S SYNAPSE POLYKNIT JACKET	S-5XL	Black	\$50.00	\$48.00	\$47.00	\$46.00
2282	LADIES SYNAPSE POLYKNIT JACKET	XS-3XL	Black	\$50.00	\$48.00	\$47.00	\$46.00
SOFTSHELL							
5100	MEN'S RAVINE LIGHTWEIGHT JACKET	S-5XL	Black, Charcoal, Royal Blue, Stone	\$53.00	\$51.00	\$49.00	\$46.00
5102	LADIES RAVINE LIGHTWEIGHT JACKET	XS-3XL	Black, Charcoal, Plum, Royal Blue, Stone	\$53.00	\$51.00	\$49.00	\$46.00
5500	MEN'S ASPECT BONDED SOFT SHELL JACKET	S-5XL	Charcoal	\$55.00	\$51.00	\$49.00	\$47.00
5502	LADIES ASPECT BONDED SOFT SHELL JACKET	XS-3XL	Charcoal	\$55.00	\$51.00	\$49.00	\$47.00
5505	MEN'S NEXUS SOFT SHELL JACKET	S-5XL	Charcoal, Black	\$43.00	\$41.00	\$40.00	\$39.00
5506	LADIES NEXUS SOFT SHELL JACKET	XS-3XL	Charcoal, Black	\$43.00	\$41.00	\$40.00	\$39.00
5530	MEN'S AURORA SOFT SHELL JACKET	S-5XL	Black, Heather Grey	\$71.00	\$67.00	\$65.00	\$63.00
5532	LADIES AURORA SOFT SHELL JACKET	XS-3XL	Black, Heather Grey	\$71.00	\$67.00	\$65.00	\$63.00
5538	MEN'S TIBURON SOFT SHELL JACKET	S-5XL, LT-5XLT (black & charcoal only)	Black, Charcoal, Crimson Red, Glacier White, Ocean Blue	\$65.00	\$62.00	\$60.00	\$58.00
5548	LADIES TIBURON SOFT SHELL JACKET	S-3XL	Black, Charcoal, Crimson Red, Glacier White, Ocean Blue	\$65.00	\$62.00	\$60.00	\$58.00
5560	MEN'S TAIGA HONEYCOMB-SHELL HOODED JACKET	XS-5XL	Charcoal, Moss Green	\$72.00	\$70.00	\$68.00	\$67.00
5562	LADIES TAIGA HONEYCOMB-SHELL HOODED JACKET	S-3XL	Charcoal, Moss Green	\$72.00	\$70.00	\$68.00	\$67.00
5558	MEN'S DOWNTOWN SOFT SHELL JACKET	S-5XL, LT-5XLT (black & charcoal only)	Black, Charcoal, Glacier White, Moss Green, Navy , Sapphire Blue	\$59.00	\$56.00	\$54.00	\$52.00
5578	LADIES DOWNTOWN SOFT SHELL JACKET	XS-3XL	Black, Charcoal, Glacier White, Lavender, Navy , Sapphire Blue	\$59.00	\$56.00	\$54.00	\$52.00
5580	MEN'S BOUEVARD SOFT SHELL COAT	S-5XL	Black, Charcoal	\$69.00	\$67.00	\$65.00	\$62.00
5582	LADIES BOUEVARD SOFT SHELL COAT	XS-3XL	Black, Charcoal	\$69.00	\$67.00	\$65.00	\$62.00
5750 NEW	MEN'S ECLIPSE HOODED SOFT SHELL JACKET	S-5XL	Black, Ocean Blue	\$55.00	\$53.00	\$51.00	\$50.00
5752 NEW	MEN'S ECLIPSE HOODED SOFT SHELL JACKET	XS-3XL	Black, Ocean Blue	\$55.00	\$53.00	\$51.00	\$50.00

STYLE NO.	DESCRIPTION	SIZE	COLORS	BLANK PRICES (A)*			
				1 - 48	49 - 100	101 - 287	288+
FLEECE							
2202	MEN'S SEQUOIA THERMO-FLEECE JACKET	S-5XL	Beige, Black, Heather Grey, Olive, Navy	\$56.00	\$55.00	\$54.00	\$52.00
2203	LADIES SEQUOIA THERMO-FLEECE JACKET	XS-3XL	Beige, Black, Heather Grey, Olive, Navy	\$56.00	\$55.00	\$54.00	\$52.00
2580 NEW	MEN'S CAMBRIA THERMO-FLEECE JACKET	S-5XL	Black, Charcoal, Navy	\$48.00	\$47.00	\$46.00	\$45.00
2582 NEW	LADIES CAMBRIA THERMO-FLEECE JACKET	XS-3XL	Black, Charcoal, Navy	\$48.00	\$47.00	\$46.00	\$45.00
3710	MEN'S VILLA SWEATER FLEECE JACKET	S-5XL	Heather Stone, Heather Obsidian	\$61.00	\$57.00	\$55.00	\$53.00
3712	LADIES VILLA SWEATER FLEECE JACKET	XS-3XL	Heather Stone, Heather Obsidian	\$61.00	\$57.00	\$55.00	\$53.00
3725 NEW	MEN'S KENTFIELD SWEATER FLEECE JACKET	S-5XL	Heather Navy, Heather Grey	\$63.00	\$60.00	\$58.00	\$56.00
3728 NEW	LADIES KENTFIELD SWEATER FLEECE JACKET	XS-3XL	Heather Navy, Heather Grey	\$63.00	\$60.00	\$58.00	\$56.00
9910	MEN'S TEPHRA HEATHER HOODIE JACKET	S-5XL	Heather Blue, Heather Grey	\$46.00	\$44.00	\$43.00	\$42.00
9912	LADIES TEPHRA HEATHER HOODIE JACKET	XS-3XL	Heather Blue, Heather Fuschia, Heather Grey	\$46.00	\$44.00	\$43.00	\$42.00
3326	MEN'S HIGHLANDER BONDED FLEECE JACKET	S-4XL	Black, Navy	\$48.00	\$47.00	\$46.00	\$45.00
3328	LADIES HIGHLANDER BONDED FLEECE JACKET	XS-3XL	Black, Navy	\$48.00	\$47.00	\$46.00	\$45.00
9970	MEN'S CAYONEER FLEECE JACKET	S-5XL	Black, Heather Grey, Moss Green, Navy, Red	\$33.00	\$32.00	\$31.00	\$30.00
9972	LADIES CAYONEER FLEECE JACKET	XS-3XL	Black, Heather Grey, Moss Green, Navy, Red, White	\$33.00	\$32.00	\$31.00	\$30.00
VESTS							
1265 NEW	MEN'S WINDFALL PACKABLE VEST	S-5XL	Black, Charcoal, Ocean Blue	\$39.00	\$37.00	\$36.00	\$35.00
1268 NEW	LADIES WINDFALL PACKABLE VEST	XS-3XL	Black, Charcoal, Ocean Blue	\$39.00	\$37.00	\$36.00	\$35.00
1506	MEN'S CLOUD PUFFER VEST	S-5XL	Black, Charcoal, Sapphire Blue	\$53.00	\$51.00	\$50.00	\$49.00
1508	LADIES CLOUD PUFFER VEST	XS-3XL	Black, Charcoal, Sapphire Blue	\$53.00	\$51.00	\$50.00	\$49.00
1581	MEN'S JUPITER PUFFER HOODIE VEST	S-5XL	Denim Blue, Charcoal	\$58.00	\$54.00	\$52.00	\$50.00
1582	LADIES JUPITER PUFFER HOODIE VEST	XS-3XL	Denim Blue, Charcoal, Stone (Ladies Only)	\$58.00	\$54.00	\$52.00	\$50.00
9948	MEN'S DISTRICT SWEATER FLEECE JACKET	S-5XL	Heather Charcoal, Heather Grey	\$48.00	\$46.00	\$45.00	\$44.00
9949	LADIES DISTRICT SWEATER FLEECE JACKET	XS-3XL	Heather Charcoal, Heather Grey	\$48.00	\$46.00	\$45.00	\$44.00
5568	MEN'S UPTOWN SOFT SHELL VEST	S-5XL, LT-5XLT (black & charcoal only)	Black, Burnt Orange, Charcoal, Sapphire Blue	\$43.00	\$42.00	\$41.00	\$40.00
5588	LADIES UPTOWN SOFT SHELL VEST	S-3XL	Black, Burnt Orange, Charcoal, Sapphire Blue	\$43.00	\$42.00	\$41.00	\$40.00
9946	MEN'S PRAIRIE FLEECE VEST	S-5XL	Black, Heather Grey, Moss Green	\$26.00	\$25.00	\$24.00	\$23.00
9947	LADIES PRAIRIE FLEECE VEST	XS-3XL	Black, Heather Grey, Moss Green	\$26.00	\$25.00	\$24.00	\$23.00
9941	UNISEX VISTA BONDED SHERPA FLEECE VEST	XXS-4XL	Forest Green, Navy, Black (discontinued)	\$34.00	\$33.00	\$32.00	\$31.00
SHIRTS & POLOS							
4418	MEN'S ARROYO WICKING SHORT SLEEVE SHIRT	S-5XL	Heather Grey	\$27.00	\$26.00	\$25.00	\$24.00
4419	LADIES ARROYO WICKING SHORT SLEEVE SHIRT	XS-3XL	Heather Grey	\$27.00	\$26.00	\$25.00	\$24.00
4460	MEN'S SAVANNA WICKING SHIRT	S-5XL	Black, Cardinal Red, Heather Grey, Royal Blue	\$28.00	\$27.00	\$26.00	\$25.00
4462	LADIES SAVANNA WICKING SHIRT	XS-3XL	Black, Cardinal Red, Heather Grey, Royal Blue	\$28.00	\$27.00	\$26.00	\$25.00
4470	MEN'S RIVIERA LONG SLEEVE POLO	S-5XL	Black, Grey, Navy	\$34.00	\$33.00	\$32.00	\$30.00
4472	LADIES RIVIERA LONG SLEEVE POLO	XS-3XL	Black, Grey, Navy	\$34.00	\$33.00	\$32.00	\$30.00
4480	MEN'S CERRADO QUARTER-ZIP WICKING SHIRT	S-5XL	Black, Heather Grey	\$35.00	\$34.00	\$33.00	\$32.00
4482	LADIES CERRADO QUARTER-ZIP WICKING SHIRT	XS-3XL	Black, Heather Grey	\$35.00	\$34.00	\$33.00	\$32.00
4510	MEN'S ORION POLY KNIT PULLOVER	S-5XL	Heather Beige, Heather Grey, Heather Navy	\$46.00	\$44.00	\$42.00	\$40.00
4512	LADIES ORION POLY KNIT PULLOVER	XS-3XL	Heather Beige, Heather Grey, Heather Navy	\$46.00	\$44.00	\$42.00	\$40.00

STYLE NO.	DESCRIPTION	SIZE	COLORS	BLANK PRICES (A)*			
				1 - 48	49 - 100	101 - 287	288+
ACCESSORIES							
548	SWIFT ROLL UP BLANKET	47" x 53"	Black, Grey, Red, Royal Blue, Navy	\$16.00	\$15.00	\$14.00	\$13.00
588	PICNIC WATERPROOF BLANKET	50" x 60"	Black, Burgundy, Charcoal, Forest Green, Navy, Red, Royal Blue	\$23.00	\$22.00	\$21.00	\$20.00
568	STADIUM PREMIUM FLEECE BLANKET	50" x 60"	Black, Burgundy, Camel, Cocoa, Crème, Forest Green, Charcoal, Navy, Orange, Pink Purple, Red, Royal Blue, Yellow	\$17.00	\$16.00	\$15.00	\$14.00
578	CORAL MICRO-PLUSH FLEECE THROW	50" x 60"	Black, Burgundy, Camel, Cocoa, Crème, Forest Green, Grey, Navy, Pink, Purple, Red, Royal Blue	\$22.00	\$21.00	\$20.00	\$19.00
600	SHERPA MICRO MINK SHERPA BLANKET	50" x 60"	Black, Burgundy, Camel, Chocolate, Grey, Navy, Sage	\$38.00	\$37.00	\$36.00	\$35.00
620	OVER-SIZED SHERPA MICRO MINK SHERPA BLANKET	60" x 72"	Black, Camel, Chocolate, Grey, Navy	\$50.00	\$49.00	\$48.00	\$47.00
638	MINK TOUCH BLANKET	50" x 60"	Black, Burgundy, Cream, Forest Green, Grey, Navy, Red, Royal Blue	\$27.00	\$26.00	\$25.00	\$24.00
DISCONTINUED ITEMS							
1080	UNISEX MONTANE LINED POLYESTER JACKET	XXS-5XL	Graphite, Teal Blue	\$35.10			
4410	MEN'S FLUX TECH TEE	S-5XL	Black, Grey, Lime Green, Orange, Purple, Royal Blue, Red, White	\$7.98			
4412	LADIES FLUX TECH TEE	XS-3XL	Black, Grey, Lime Green, Orange, Purple, Royal Blue, Red, White				
4458	MEN'S OASIS WICKING POLO SHIRT	S-3XL	Black, Navy, Sand, White	\$15.40			
4478	LADIES OASIS WICKING POLO SHIRT	S-2XL	Black, Navy, Sand, White				
5518	MEN'S PENINSULA SOFT SHELL JACKET	S-5XL	Atlantic Blue, Bistre, Black	\$38.35			
5528	LADIES PENINSULA SOFT SHELL JACKET	S-3XL	Atlantic Blue, Bistre, Black				
8818	UNISEX PORTO WEATHERPROOF JACKET	XXS-4XL	Cobalt Blue, Graphite	\$43.20			
8828	MEN'S CIRCUIT LIGHTWEIGHT JACKET	S-4XL	Black, Midnight Blue, White	\$34.50			
8838	LADIES CIRCUIT LIGHTWEIGHT JACKET	S-3XL	Black, Midnight Blue, White				
9900	MEN'S EMBARCADERO THERMO-FLEECE PULLOVER	S-4XL	Beige, Black, Chocolate, Navy, Olive	\$32.90			
9901	LADIES EMBARCADERO THERMO-FLEECE PULLOVER	S-3XL	Beige, Black, Chocolate				
9920	UNISEX HARBOR CORDUROY-FLEECE JACKET	XXS-5XL	Bistre, Black, Charcoal, Chocolate, Tan	\$31.20			
9921	MEN'S VARSITY POLYFILL FLEECE JACKET	S-4XL	Beige, Black, Grey, Slate Blue	\$30.80			
9922	MEN'S METROPOLIS MICROFLEECE JACKET	S-4XL	Black, Buckskin, Charcoal, Light Grey	\$32.90			
9923	LADIES METROPOLIS MICROFLEECE JACKET	S-3XL	Black, Buckskin, Charcoal, Light Grey				
9930	MEN'S BAY CORDUROY-FLEECE JACKET	S-4XL	Black, Maroon, Navy	\$22.40			
9931	LADIES BAY CORDUROY-FLEECE JACKET	S-3XL	Black, Maroon, Navy				
9940	UNISEX WOODLAND BONDED SHERPA-FLEECE VEST	XS-3XL	Black, Camel	\$23.10			
9941	UNISEX VISTA BONDED SHERPA FLEECE VEST	XXS-4XL	Black	\$26.40			
9960	MEN'S BROADWAY MICROFLEECE WAFFLE PULLOVER	S-4XL	Beige, Black, Olive	\$23.10			
9961	LADIES BROADWAY MICROFLEECE WAFFLE PULLOVER	S-3XL	Beige, Black, Olive				
9962	MEN'S SPRINGBOK HOODED FLEECE JACKET	S-5XL	Black, Burnt Orange, Atlantic Blue	\$25.35			
9963	LADIES SPRINGBOK HOODED FLEECE JACKET	S-3XL	Black, Burnt Orange, Atlantic Blue				

Fossa  Apparel
2019 Decoration Price List (D)

Method/Qty		24~48	49~100	101~287	288 & more
Laser	Standard size= W"xH" <10	\$5.80	\$5.40	\$5.00	\$4.60
Laser	Over size= W"xH" >11	\$15.40	\$13.90	\$13.00	\$12.30
Gloss Laser	Standard size= W"xH" <10	\$6.40	\$6.00	\$5.60	\$5.20
Gloss Laser	Over size= W"xH" >11	\$16.00	\$14.50	\$13.60	\$12.90
Embroidery	Up to 7K stitches	\$5.80	\$5.40	\$5.00	\$4.60
Transfer*	* Application cost only, not including film cost	N/A	N/A	N/A	N/A

Embroidery Overview

- Set up fee/digitizing at \$85 (D). Additional \$7.65(D) per 1K stitches above 7K stitches.
- Add \$0.45 (D) per 1K stitches above 7K stitches
- Add \$0.45 (D) per color above 6 colors
- \$45 (D) applies on each revision (note revisions may delay production time)
- MOQ at 24 pcs/order
- Standard lead time is 5-7 business days after your sample or swatch is approved
- Polybag is available at \$0.30 per unit. Must address polybag on your purchase order if the service is necessary.
- First 2 swatches at standard stitch count (within 7K stitches) are complimentary. Each additional swatch will be charged at \$4.50 (D)
- Rush fee:
\$3.00 (D) / per item - 24 hour turn around time
\$1.50 (D) / per item - 48 hour turn around time
- Rush service may not be available during busy season. Please check with the Fossa team before booking your order.

Laser Overview

- Set up fee/digitizing at \$45 (D)
- MOQ at 24 pcs/order
- Standard lead time is 5-7 business days after your sample or swatch is approved. Lead time may be longer in busy season.
- Complimentary swatch proof is created for your approval prior to production--normally sent via e-mail as a photo or can be mailed. First 2 revisions are complimentary. \$4.50 (D) per swatch thereafter
- Rush fee:
\$3.00 (D) / per item - 24 hour turn around time
\$1.50 (D) / per item - 48 hour turn around time
- Name drop - \$15.40 (D) per item
- Rush service may not be available during busy season. Please check with the Fossa team before booking your order.

Heat Transfer Overview

Ultra thin, weightless, full color, reflective, stretchy, transfer is virtually limitless when it comes to creative branding.

- MOQ at 72 pcs/order
- Pricing chart does not include film cost, please contact our office for a quote of the exact type of film for your project.
- Transfer set up:
- \$70 (D) on all new artwork
- \$30 (D) on repeating artwork
- Production lead time. Please allow 3 working weeks for production once proof is approved
- Choose from a selection of core stocked colors. If we don't have your matching pms color, not a worry, we can create the exact color you need for \$60 (D) per color.